



1Q19 RESULTS



PROFITABILITY IMPROVEMENT
AND ROIC EXPANSION

DISCLAIMER

This is a support document for the WEG S.A. 2019 first quarter results conference call.

Any forecasts contained in this document or statements that may eventually be made during this conference call relating to WEG's business perspectives, projections and operating and financial goals and to WEG's potential future growth are management beliefs and expectations, as well as information that is currently available.

These statements involve risks, uncertainties and the use of assumptions, as they relate to future events and, as such, depend on circumstances that may or may not be present.

Investors should understand that the general economic conditions, conditions in the industry and other operating factors may affect WEG's future performance and lead to results that may differ materially from those expressed in such future considerations.

Standards and criteria applied in the preparation of information

The financial statements presented in this document has been prepared in accordance with IFRS (International Financial Reporting Standards). The financial information relating to WEG correspond to the company's consolidation information.

In addition, the financial and operating information included in this results discussion are subject to rounding adjustments and, as a result, the total value presented in the tables and graphs may differ from the direct figures that precede them.

The information denominated EBITDA – Earnings Before Interest, Taxes on Income and Social Contribution on Net Income, Depreciation, and Amortization; EBIT – Earnings Before Interest and Income Taxes and Social Contribution on Net Income are presented in accordance with Instruction No.527 issued by CVM on October 4, 2012.

HIGHLIGHTS

1Q19

Net Revenue

R\$ 2.9 bi

+15% 

ROIC

18.0% 

EBITDA

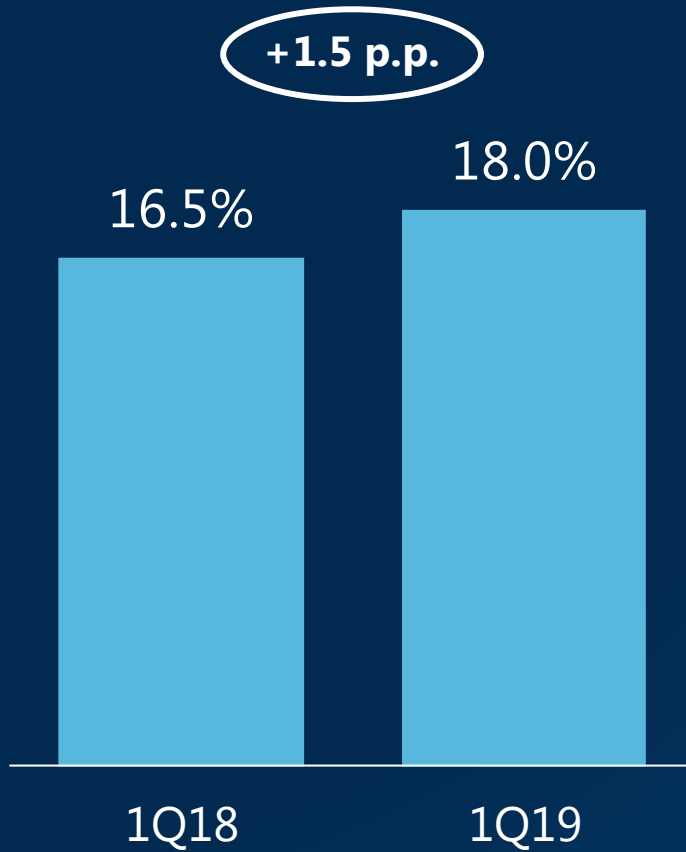
R\$ 462 mi

+22% 
0000

EBITDA margin

15.7% 

RETURN ON INVESTED CAPITAL (ROIC)

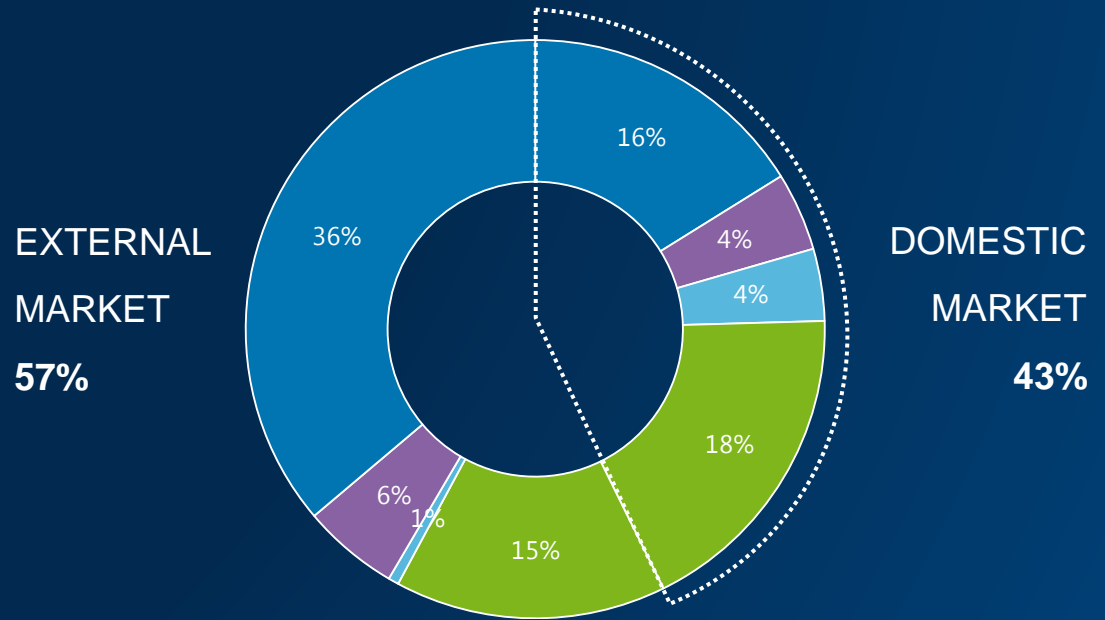


**Net Operating Profit
After Taxes**  +28.7%

Invested Capital  +17.7%

BUSINESS AREA PERFORMANCE

1Q19



Industrial Electro-Electronic Equipment



Energy Generation, Transmission and Distribution (GTD)



Motors for domestic use



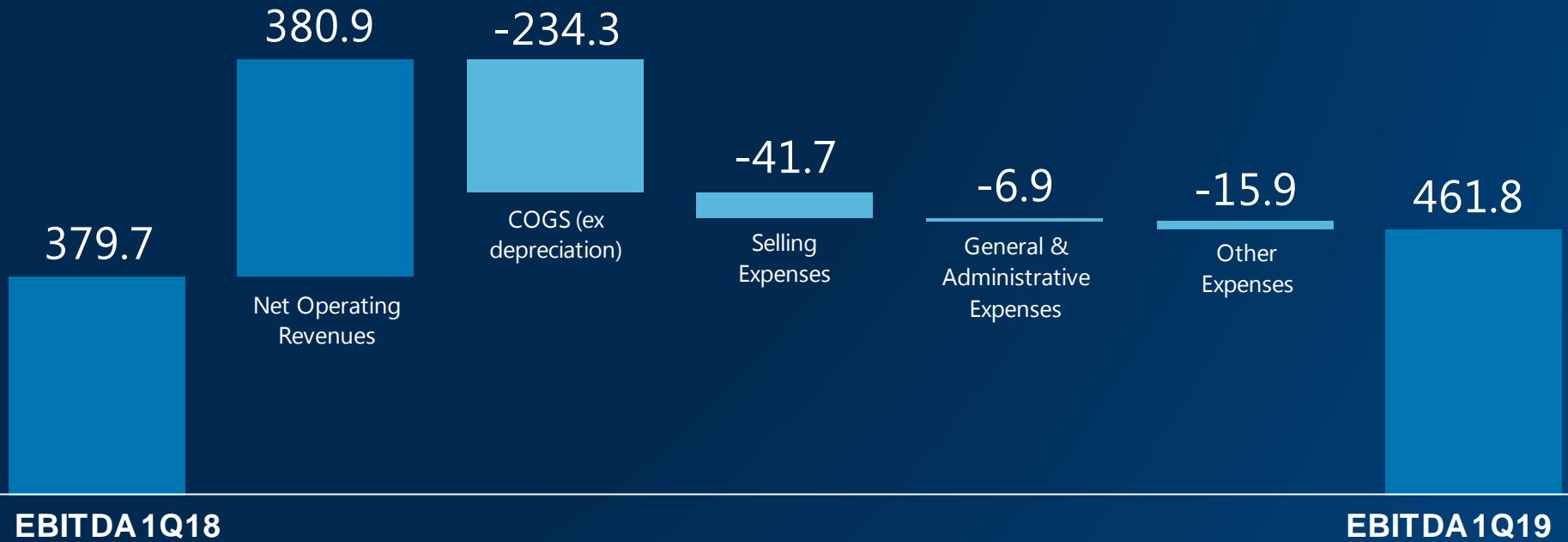
Paints and Varnishes

Δ% 1Q19 / 1Q18

	Industrial Electro-Electronic Equipment	Energy Generation, Transmission and Distribution (GTD)	Motors for domestic use	Paints and Varnishes
Net Revenue	+12%	+21%	+9%	+16%
Domestic Market	+6%	+14%	+12%	+19%
External Market	+15%	+32%	+7%	+1%

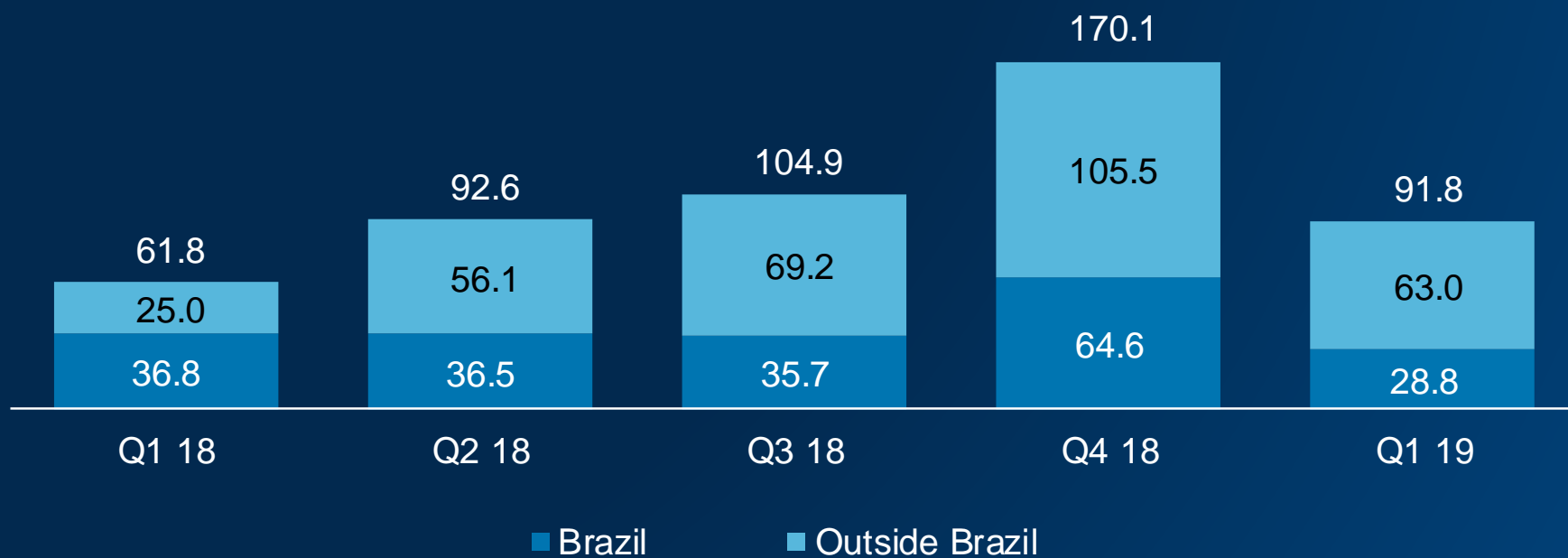
EBITDA

In R\$ million



CAPEX

In R\$ million





Recent Achievements

- Carbon Clean 200 - WEG was ranked among the top 200 publicly traded clean energy companies in the world



Outlook 2019

- Improvement in EBITDA margin supported by mature businesses in Brazil and units abroad
- Lower revenue growth due to fall in wind projects backlog
- Another year of ROIC favorable performance

CONTACTS

IR WEG



Paulo Polezi

Finance and Investor
Relations Officer

+55 (47) 3276-6355
ppolezi@weg.net



André Salgueiro

Investor Relations Manager

+55 (47) 3276-6367
amsalgueiro@weg.net



<http://ir.weg.net>



<https://www.facebook.com/ri.weg>



twitter.com/weg_ir

